



Innovative Strategies. Exceptional Results.



DEBORAH WILEY-CROSSEN, CPA, MBA Reimbursement Consultant

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With over thirty-five (35) years of financial management, reimbursement and compliance, revenue cycle and operations experience, Deborah offers our clients an expertise grounded

in strong technical knowledge and innovative problem solving capabilities. She has held the executive level positions of Vice President, Chief Financial Officer for a post-acute care division of a national Catholic integrated health system; Director of Reimbursement and Director of Special Projects for an Academic Medical Center, and has worked for Big Four accounting firms.

Deborah's past experience covers a broad range of accomplishments. Highlights of these include:

- Member of a senior management team responsible for the implementation of a competitive plan that enhanced patient care, streamlined services, consolidated facilities, relocated two hospitals and resulted in significant reduction of system costs.
- Captured and analyzed cost data for a nationally recognized academic medical center, identifying opportunities to manage costs. Integral team member in developing operational benchmarks and targets.
- Responsible for developing and managing a corporate reimbursement and revenue enhancement department to provide direction to seven hospital subsidiaries and a nursing home.
- Provided reimbursement and revenue cycle consulting to urban and rural hospitals and clinics as well as home health agencies, an infusion therapy company, inpatient psychiatric hospitals and physician home vising companies.
- Provided litigation support to national law firms as part of a multi-million dollar Qui Tam defense for a multi-state home health organization and hospital based skilled nursing unit, resulting in considerable savings to both organizations.
- Performed revenue cycle audits for various physician practice offices to identify lost charges, inaccurate claims payments and revenue cycle improvement opportunities.

Deborah is currently a consultant on our Volume Decrease Payment (VDP) Adjustment team, working with hospitals nationwide to take advantage of this Medicare reimbursement opportunity. She has prepared VDP requests for Sole Community and Medicare Dependent Hospitals as well as Preliminary and Final Position Papers presented to the PRRB, working to ensure all reimbursement opportunities are optimized.

In addition to her activities, Deborah is an active member of the Eastern Michigan Chapter of Healthcare Financial Management Association (HFMA). She has held the past positions of Chapter President; Treasurer; Secretary and served on several committees. She is also a member of the Michigan Association of Certified Public Accountants. Deborah currently is an adjunct professor in the Master of Health Services Administration program at the University of Detroit Mercy where she teaches various health care accounting, finance, economics and the Capstone classes.

Deborah received her Master's degree in Health Care Administration and a Bachelors of Business Administration in Accounting from the University of Toledo.